

**VISUAL BUSINESS SOLUTIONS:
VIDEO TRAINING TOOL EXCLUSIVELY FOR
HOME FURNISHINGS RETAIL PROFESSIONALS**

Effectively Train Your Warehouse & Delivery Personnel

- Train New Hires
- Brush Up Skills of Veteran Employees
- Eliminate High Turnover
- Create More Efficient Operations
- Improve Overall Customer Satisfaction

Warehouse Procedures: Bottom Line Performance

- | | |
|---------------------------------|-----------------------------|
| Chapter 1 – Safety is Job 1 | Chapter 5 – Stocking |
| Chapter 2 – Loading Dock Safety | Chapter 6 – Order Picking |
| Chapter 3 – Safe Lifting | Chapter 7 – Safe Operations |
| Chapter 4 – Receiving | Chapter 8 – Products |

Delivery: The Ultimate Impression

- | | |
|----------------------------------|------------------------|
| Chapter 1 – Maintenance | Chapter 5 – Backing Up |
| Chapter 2 – Safe Lifting | Chapter 6 – What If? |
| Chapter 3 – Load Planning | Chapter 7 – Products |
| Chapter 4 – Delivery Trip Begins | |

Each DVD

Item# INFOWHSEDVD Item# INFODELVDVD
 Non-Member Price: \$79.95 **Member Price: \$29.95**
 Shipping: \$7.00 each Length of DVD: 22 minutes

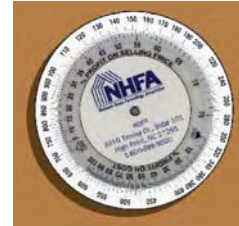


(Developed by NHFA)

**NHFA'S
PROFIT WHEEL**

- Know Your Profits!
- Profit on Cost
- Profit on Selling Price
- Instructions on back of wheel

Item# PROFITWHEEL
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Member Price \$5/each



**MOHAWK™ INTERACTIVE
TRAINING DVD'S**



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(available in Spanish)
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 Non-Member Price \$30
Member Price \$25

**LEATHER TOUCH-UP, REPAIR,
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Member Price \$25

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Buy ALL 3 DVDs for the price of 2!

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FURNITURE FACTS

The 21st Century Edition

This pocket-sized handbook is a handy reference tool for anyone in the home furnishings industry and a MUST for salespeople and students!

This book features sections on furniture history, furniture construction, care and maintenance of all furniture types, interior design, color wheel and a quick reference table of contents.

Item # FURFACTS
 Non-Member Price \$35
Member Price \$29



**MOHAWK MIXING
COLOR WHEEL-
POCKET SIZE**

Mixing Guide Color Wheel teaches the basics of color theory and is a big help in matching any color starting from the primary colors.

Item# M1153050
 Non-Member Price \$12/each
Member Price \$10/each

